



PROPOSAL KIT SAMPLE

Lawn Care and Landscaping Services Proposal

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Cover Letter, Title Page, Price List, Company History, Services Provided, Back Page

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Blair Bennion
Landscaping Chair
Briarwood Senior Condo Association
455 NE 19th
Moses Lake, WA 98837

Ms. Bennion,

Thank you for your preliminary phone call about our landscaping and lawn services. We appreciate your interest in our company. Attached is a sheet covering the services we offer, a history of our company, and a price list. You'll find that our prices are extremely competitive, and you can be assured that not only do we have fair pricing, but that you will receive the best service. VitaGreen has been voted best landscaping service by the Moses Lake Business Journal 6 years running.

Our suggestion for your association, given the size of your property, is to establish a weekly program of lawn and shrub/tree care. This would include mowing, fertilizing, pruning, and removal of yard waste. Keeping your landscaping healthy is our first priority and will lessen the number of times we will need to spray for pests. We suggest at the very minimum a once yearly application of pesticide for your established trees for common pests like aphids, which can get severe in our area. In addition, your pines should be prepared to fend off attacks from Pine Beetle. Once the beetle attacks, there is little remedy but to cut down the infected trees. We have found that spraying once in the late spring and once in the late summer is the best preventive measure. We would further suggest a bi-weekly program of organic powdery-mildew spray during the months of August through September, when it is most severe in our area. This is a surprisingly effective and inexpensive spray and will allow your residents to enjoy their gardens without fear of contamination from harsh chemicals.

We can keep your landscaping looking healthy and lush. We would be happy to provide free estimates for any services you should choose, and we can further offer you, as a special incentive, to provide disease, pH and soil analysis for your property.

We look forward to hearing from you and would be glad to speak with you further about your needs.

Sincerely,

George Espinoza
Owner
VitaGreen
509.681.3761
info@VitaGreenServices.com
www.VitaGreenServices.com



PROPOSAL

Briarwood Landscaping and Lawn Services

Prepared for: Blair Bennion
Landscaping Chair

Prepared by: George Espinoza
Owner



SERVICES PROVIDED

VitaGreen provides the following services. Services listed here are guaranteed to keep your yard green and healthy. ***

▶ New Lawns

New lawns from your choice of seed: Kentucky Bluegrass, Dwarf Fescue Mix (xeric), Zoysia, or Buffalo Grass. We are happy to help determine which lawn will be right for your situation (foot traffic, use, shade, soil type, water, etc...) Sod is available in Bluegrass and Fescue only.

▶ Lawn Maintenance

Once your lawn is established, VitaGreen will mow, fertilize (organic or traditional methods), aerate, and dethatch your lawn for you to keep it healthy and green.

▶ Sprinkler Systems

If you want to save money on water and have less yard maintenance, we suggest a sprinkler system. We have designed systems from between 4 and 20 stations, for yards as small as .05 acres to properties as large as 5 acres. We can zone your sprinkler system for varied flow based on purpose such as lawn versus vegetable garden. Whatever your watering needs, we can design and install a system that will work for you.

▶ Yard Maintenance

Our most popular yard maintenance service is the Spring and Fall Cleanup. We come in twice a year, shape up the yard, and haul off all pruned vegetation, weeds, and yard waste. We also offer fertilizing and pruning of shrubs and trees.

▶ Pest Control

In the last ten years, Fire Ants and Pine Beetles in our area have become debilitating. We suggest preventive measures if you own Pine trees, and aggressive control if you spot either of these pests in your landscaping. Our general pest spray service will control most other types of pests, including aphids, wasps, grubs and beetles.

▶ Soil and Disease Analysis

We believe that your landscaping can only be as good as the soil it is grown in. We offer pH analysis, mineral analysis, and soil type analysis. This is especially helpful for those beginning to landscape their yard. We offer amendments to improve your soil. We also offer analysis of diseased trees, shrubs, and lawns, and provide proper treatment.

*** *some restrictions apply*





PRICE LIST

VitaGreen
 4 South Worthing
 Moses Lake, WA 98837
 509.681.3761
www.VitaGreenServices.com

Please note that due to yard size and topography, some services vary in price, or are by estimate only. We are happy to provide you with free estimates.

Lawn Care Services

Lawn Fertilizing	\$29.95 and up
Seeding	free estimate
Sod and installation,	free estimate
Aeration	\$59.95 and up
Dethatching	\$49.95 and up
Mowing	\$29.95 and up
Bug & Pest Control	free estimate

Shrub and Tree Care

Pruning, per tree	\$29.95 and up
Disease Analysis	\$19.95
Spray Fertilizing, first application	\$29.95 and up
Spray Fertilizing, subsequent applications	\$24.95 and up
Bug & Pest Control	free estimate

Other

Soil Analysis	\$19.95
pH Amendments	\$19.95 and up
Organic Fertilizer	\$39.95 and up
Organic Pest Control (needed more frequently)	free estimate
All-season clean-up	\$125.00 and up

Systems

4 Station Sprinkler System	\$1375.00 and up
6 Station Sprinkler System	\$1800.00 and up
8 Station Sprinkler System	\$2295.00 and up
10 Station Sprinkler System	\$2700.00 and up
Sprinkler Repair	\$60.00/hr + parts



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